

1 IN THE UNITED STATES DISTRICT COURT  
2 FOR THE NORTHERN DISTRICT OF WEST VIRGINIA  
3 \* \* \* \* \*

4 ARNOLD K. RICHARDS and  
5 MARY L. RICHARDS, his wife,  
6 Plaintiffs,

7 V.B. CIVIL ACTION NO. 1:17-CV-50-IMK  
8  
9

10 EQT PRODUCTION COMPANY,  
11 a Pennsylvania Corporation,  
12 Defendant.  
13 \* \* \* \* \*

14  
15 Deposition of JOHN BERGONZI taken by the  
16 Plaintiffs under the West Virginia Rules of Civil  
17 Procedure in the above-entitled action, pursuant  
18 to notice, before David A. Absher, a Notary  
19 Public, at Hampton Inn & Suites, 474 Johnson Road,  
20 Washington, Pennsylvania 15301, on the 30th day of  
21 November, 2017.

22 REALTIME REPORTERS, LLC  
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1 APPEARANCES:

2 APPEARING FOR THE PLAINTIFFS:

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19  
20 EXHIBIT  
21  
22 5

Page 4

1 PROCEEDINGS  
2 THE VIDEOGRAPHER: The time is 2:14  
3 P.M. We are now on the record. This is the video  
4 deposition of John Bergonzi taken in the Matter of  
5 Arnold Richards and Mary Richards versus EQT  
6 Production Company, Case No. 1:17-CV-0 -- 50-IMK,  
7 held Washington, Pennsylvania, taken on this 30th  
8 day of November, 2017.

9 My name is Justin Ebeling. I'm the  
10 legal video specialist. The court reporter is  
11 David Absher. We are associated with Realtime  
12 Reporters.

13 Will counsel please introduce  
14 themselves and whom they represent?  
15 MR. WINDOM: Scott Windom  
16 representing the plaintiffs.

17 MR. HENDRICKSON: David Hendrickson  
18 on behalf of EQT.

19 THE VIDEOGRAPHER: Will the court  
20 reporter please swear in the witness?

21 JOHN BERGONZI  
22 was called as a witness by the Plaintiffs,  
23 pursuant to notice, and having been first duly  
24 sworn, testified as follows:

<p>1 EXAMINATION 2 BY MR. WINDOM: 3 Q. Will you please state your full name for 4 the record? 5 A. Sure. It's John, J-O-H-N, Bergonzi, 6 B-E-R-G-O-N-Z-I. 7 Q. And Mr. Bergonzi, my name is Scott 8 Windom. I'm a lawyer from West Virginia, and I 9 represent the plaintiffs in this Case, Mr. and 10 Mrs. Richards. Do you understand who I am? 11 A. I do. 12 Q. Okay. And -- and do you understand why 13 we're here today? 14 A. Yes. 15 Q. Okay. This is not your first deposition, 16 as I understand it. 17 A. It is not. 18 Q. Okay. And we are here because of a 19 royalty dispute with EQT. Are you currently 20 employed by EQT? 21 A. I am not. 22 Q. Okay. Who are you employed by? 23 A. I -- I am retired. I do -- 24 Q. Congratulations.</p>	Page 5	<p>1 Q. What kind of pro bono work do you do? 2 A. PFA work, protection from abuse orders. 3 Q. Domestic violence? 4 A. Domestic violence, yes. 5 Q. Good for you. You're going the Lord's 6 work. 7 A. It's a chance to give back after 8 retiring. 9 Q. Especially pro bono. Okay. Let me talk 10 about your -- your employment history and -- and 11 how long did you work for EQT? 12 A. Well, I started with EQT in 1977, and I 13 worked until 2010. 14 Q. So from '77 to 2010? 15 A. Yes. 16 Q. Okay. When you started with EQT, what 17 was your job position? 18 A. I was a staff auditor. 19 Q. What did you do as staff auditor with 20 EQT? 21 A. I did internal audit work. 22 Q. Were you auditing payroll? Were you 23 auditing expenses? What was your -- 24 A. A lot of different functions. Any</p>	Page 7
<p>1 A. Thank you. I do some consulting for me 2 -- for EQT from time to time. 3 Q. And how many hours a month would you 4 spend consulting with EQT? 5 A. It's episodic, but not very many. 6 Q. Do they pay you a per job or per hour -- 7 A. Per hour. 8 Q. Now, can you briefly just tell me about 9 your educational background? 10 A. Sure. I have a college degree from 11 Duquesne University, a BS in business 12 administration; I have a master's in business 13 administration; and I have a law degree. 14 Q. Where did you go to law school? 15 A. Duquesne University. 16 Q. Do you practice law? 17 A. I do not. 18 Q. Okay. 19 A. I -- 20 Q. Did you ever practice law? 21 A. I did not practice at all when I worked 22 for EQT. I do do some pro bono work now. 23 Q. Okay. So you are licensed? 24 A. I am licensed in Pennsylvania.</p>	Page 6	<p>1 function within the EQT family. 2 Q. Royalty payments, did you audit those? 3 A. I don't think I did any audit -- internal 4 audit work in royalty payments, no. 5 Q. Then after you were -- how long were you 6 staff auditor? 7 A. A year or two. 8 Q. Okay. So that takes us up to the '78, 9 '79 range? 10 A. Yes. 11 Q. Okay. Then what you did do at EQT? 12 A. I was a staff accountant. 13 Q. What did you do as a staff accountant for 14 EQT? 15 A. I did accounting, mostly financial 16 reporting, mostly external financial reporting. 17 Q. Okay. What is -- 18 A. But some management reporting. 19 Q. What is external financial reporting? 20 A. Well, EQT is a public company, and so it 21 has an annual report requirement and quarterly 22 filing requirements. It files a 10-K with the 23 SEC. 24 Q. Right. So -- so you were in charge of</p>	Page 8

1 the SEC filings?  
2 A. Not when I was an -- a staff accountant,  
3 but I --  
4 Q. Okay.  
5 A. -- participated in that.  
6 Q. Okay. So you participated in the --  
7 A. Uh-huh.  
8 Q. -- in the SEC filings?  
9 A. And those preparations, yes.  
10 Q. Okay. And then you said you did some  
11 management accounting; is that right? Or  
12 management --  
13 A. Right. In addition to the external  
14 reporting, there -- there was a management package  
15 that was prepared every month.  
16 Q. Okay. What was contained within that  
17 management package?  
18 A. A variety of information and -- and  
19 statistics and financial information that the  
20 management used to monitor the performance of the  
21 Company.  
22 Q. Was it basically a balance sheet  
23 showing --  
24 A. There would have been a balance sheet,

1 there would have been some income statements,  
2 there would have been some non-gap measures, a  
3 variety of different information.  
4 Q. Okay. When you were a staff accountant,  
5 did you look at royalty payments for oil and gas  
6 owners?  
7 A. I did not.  
8 Q. Okay. And how long were you staff  
9 accountant for EQT?  
10 A. Several years.  
11 Q. When were you promoted from staff  
12 accountant?  
13 A. I can't give you the exact date, but I  
14 was promoted to a supervisor and then to  
15 manager --  
16 Q. Okay.  
17 A. -- and --  
18 Q. How long were you supervisor?  
19 A. Several years. Each of these positions  
20 we're going to talk about I'm going to have been  
21 in for several years until we get to the  
22 controller, which I was from about 1995 until  
23 2009.  
24 Q. Okay. So you were supervisor, and that

1 was in --  
2 A. That's --  
3 Q. Supervisor of what?  
4 A. Supervisor of financial reporting.  
5 Q. Okay. So basically were you just  
6 supervising the folks that you were working  
7 with --  
8 A. Yes.  
9 Q. -- previously? Okay.  
10 A. Yes.  
11 Q. And then as manager, you were --  
12 A. Same thing.  
13 Q. Same thing. You just went up a step in  
14 the same department?  
15 A. Right.  
16 Q. Okay. And do you know roughly what year  
17 it was that you were --  
18 A. I -- I would have to refresh my  
19 recollection. Several years later. Each of these  
20 positions I would have been in for a few years and  
21 then moved on to the next position.  
22 Q. All right. So after management -- after  
23 manager of financial reporting, where did you go?  
24 A. Yeah. I was the director of accounting

1 for the Company, and at that point, I would have  
2 had more responsibilities for other areas of  
3 accounting outside of external reporting.  
4 Q. And would you have, at that time, been in  
5 charge of like the senior financial analyst or the  
6 staff accountants at EQT, those different  
7 individuals?  
8 A. Well, some of them.  
9 Q. Okay. So as director of accounting, all  
10 of those folks wouldn't fall under your umbrella?  
11 A. No.  
12 Q. Okay. Who would fall under your umbrella  
13 as people that you would oversee as the director  
14 of accounting?  
15 A. Well, when I was director of accounting,  
16 I -- I was overseeing people that were at the EQT  
17 Corporate level, which would have been at external  
18 reporting, payroll, some property records, the tax  
19 function, those type of items.  
20 Q. Okay. Was there another director of  
21 accounting that took care of other aspects of the  
22 accounting paperwork at EQT?  
23 A. There probably was a controller at some  
24 of the various subsidiary levels.

1 Q. Okay. Subsidiary levels, you're talking  
2 about the -- the different LLCs, wholly owned  
3 subsidiary companies of EQT?  
4 A. Yes.  
5 Q. Okay. But within the EQT -- EQT -- what  
6 is EQT Production Company now was probably  
7 Equitable at that time; is that right?  
8 A. Right.  
9 Q. Okay. So when you were the director of  
10 accounting at Equitable, would you have been over  
11 the folks who paid royalties for Equitable?  
12 A. No.  
13 Q. Okay. Who would have been over the folks  
14 who paid the royalties at Equitable at that time?  
15 A. I don't really remember.  
16 Q. Okay. But you --  
17 A. That's a long time ago.  
18 Q. Okay. All right. Go ahead. What was  
19 your next position then?  
20 A. I was the controller at EQT, and as I  
21 said, at that point, that was 1995, and I remained  
22 the controller and vice -- and ultimately vice  
23 president and controller through 2009.  
24 And with that, any responsibilities

1 am -- am I correct in that statement?  
2 A. That's probably a little overly  
3 simplified, but yes.  
4 Q. I'm a simple guy.  
5 A. Okay.  
6 Q. I'm willing to -- to let you elaborate on  
7 that if you want to, I mean, as far as I'm sure  
8 there's depreciation or a lot of different things  
9 that are taken into consideration.  
10 But obviously, when you're talking  
11 about EQT Energy, LLC, there aren't other  
12 shareholders out there besides EQT, I think --  
13 A. Not while I was at -- at EQT.  
14 Q. Okay. Now, what other affiliated  
15 companies that you can recall did you oversee or  
16 would you have had information for?  
17 A. Well, the main --  
18 MR. HENDRICKSON: Because, I mean --  
19 Q. In --  
20 MR. HENDRICKSON: -- this --  
21 Q. -- 2009.  
22 MR. HENDRICKSON: Okay.  
23 Q. 2009.  
24 A. In 2009, basically the Company was

1 would have been for all accounting across all  
2 organizations.  
3 Q. When you say "across all organizations,"  
4 you're talking about EQT Gathering?  
5 A. Yes.  
6 Q. EQT Energy, LLC?  
7 A. Yes.  
8 Q. All these different subsidiary companies?  
9 A. Yes.  
10 Q. Did you retire in 2009?  
11 A. I retired sometime in 2010. I stepped  
12 down as controller in late 2009.  
13 Q. Okay. And what was your position with  
14 EQT after you stepped down as controller?  
15 A. Vice president of finance.  
16 Q. Okay. So when you're in charge of -- of  
17 all accounting over all the different subsidiary  
18 companies, would you get balance statements from  
19 all these companies?  
20 A. I -- I would have seen those management  
21 reports, as I discussed earlier.  
22 Q. Okay. Now, ultimately, if EQT Energy,  
23 LLC, is a subsidiary of EQT and EQT Energy, LLC,  
24 makes a profit, that means EQT gets that profit;

1 operated as three performance areas and three  
2 segments, and that was the -- the production, the  
3 gathering, and -- and the distribution company.  
4 And there was multiple companies that  
5 folded up into those management areas of  
6 operation.  
7 Q. Okay. And -- and these companies all had  
8 different CEOs, or did it -- if there were  
9 corporations or --  
10 A. Yes.  
11 Q. Okay.  
12 A. They had somebody in charge, yes.  
13 Q. So a director or a president or somebody  
14 who was --  
15 A. Somebody.  
16 Q. -- operating the company?  
17 A. Yes.  
18 Q. Okay. And did they all report to the  
19 same vice president at EQT at some point? I mean,  
20 when you go up the -- the listed hierarchy or  
21 the --  
22 A. Yes, I -- I believe they did.  
23 Q. Okay. Do you know who they reported to?  
24 A. My recollection is they reported to the

Page 17

1 CEO of the Company.  
2 Q. Okay. And you say the CEO of the Company  
3 is EQT or Equitable?  
4 A. EQT Corporation, yes.  
5 Q. Okay. And what company did you actually  
6 retire from?  
7 A. EQT Corporation.  
8 Q. Does EQT Corporation still exist?  
9 A. Yes.  
10 Q. Okay. There -- there are a number of  
11 other companies. I think there's an EQM --  
12 A. Uh-huh. Yes.  
13 Q. Do you know who EQM is?  
14 A. I'm -- I'm aware of them, yes.  
15 Q. Okay. Did -- was EQM in existence at the  
16 time that you were with EQT in 2009?  
17 A. It was not.  
18 Q. Okay. At any point in -- in your career  
19 with EQT, did -- did you handle the distribution  
20 of royalties?  
21 A. No. Personally, no.  
22 Q. You, at some point, probably oversaw --  
23 as the VP, oversaw people who -- who did the  
24 royalty distributions, though, right?

Page 18

1 A. Yes. I would have overseen people that  
2 oversaw people, yes.  
3 Q. Okay. Fair enough. Fair enough. But  
4 I'm guessing day-to-day work, you probably never  
5 sat there and entered data for a royalty check to  
6 be issued?  
7 A. Absolutely not.  
8 Q. Congratulations. Are you familiar with  
9 oil and gas leases just in general?  
10 A. In general, yes.  
11 Q. Okay. Did you ever work in the land  
12 department at all?  
13 A. I did not.  
14 Q. Okay. Did you ever negotiate oil and gas  
15 leases?  
16 A. I did not.  
17 Q. You are familiar, however, with certain  
18 terms in leases, such as "royalty"?19 A. Yes.  
20 Q. Okay. It's my understanding that you did  
21 negotiate or -- or signed off on gas purchase  
22 contracts; is that right?  
23 A. I would have -- I signed off on some,  
24 yes.

Page 19

1 Q. Okay. And who would that have been for,  
2 what company?  
3 A. Either EQT Production or EQT Energy, one  
4 or the other.  
5 Q. And what was your title at EQT  
6 Production?  
7 A. Either assistant secretary or assistant  
8 treasurer. I don't really remember. We'd have to  
9 look at the documents.  
10 Q. And with EQT Production?  
11 A. Same.  
12 Q. Did you hold any similar offices with any  
13 other EQT or equitable company?  
14 A. I -- I was an officer in every company  
15 that was within the EQT Corporation.  
16 Q. And when you were paid your salary, was  
17 your check issued by EQT, EQT Corporation?  
18 A. EQT Corporation.  
19 Q. Okay. So you would have been an officer  
20 of EQT Gathering?  
21 A. Yes.  
22 Q. You would have been -- was EQT Energy,  
23 LLC, in existence at the time that you worked for  
24 EQT?

Page 20

1 A. Yes.  
2 Q. Okay. And you would have been an officer  
3 with EQT Energy, LLC?  
4 A. Yes. It -- it might have had a different  
5 name at that point, but yes.  
6 Q. And -- and a lot of these companies are  
7 -- affiliated companies are midstream companies;  
8 is that right?  
9 A. Yes.  
10 Q. And as midstream companies, they offer  
11 services to EQT after the well has been produced  
12 from the well site downstream; is that right?  
13 A. Yes.  
14 Q. And the -- the production side, actually  
15 getting the oil and gas out of the ground to the  
16 -- to the well pad to be distributed, is  
17 Production's job?  
18 A. Yes.  
19 Q. So would you have, in your job,  
20 negotiated any agreements on the production side  
21 with any of the production companies?  
22 A. No.  
23 Q. So you would not have worked with  
24 drilling contractors or safety personnel for

Page 21

1 drilling operations?

2 A. No.

3 Q. Your -- your sole job, then, I --

4 MR. WINDOM: Strike that.

5 Q. You would have been affiliated with the  
6 point of the meter coming out of the well and  
7 working downstream from that point?

8 A. I -- I don't quite understand the  
9 question.

10 Q. Yeah. It wasn't a very good one.

11 Let me ask it this way: Tell me  
12 where you would get involved with the sale or the  
13 purchase of natural gas from an EQT well.

14 A. I -- I would not have been involved in  
15 the operations of either of those sides.

16 Q. Okay. So where would EQT Energy, LLC, be  
17 involved with the -- either the sale or the  
18 purchase of natural gas from an EQT well?

19 A. EQT Production sell -- sells gas to EQT  
20 Energy at the wellhead.

21 Q. Okay. You say "at the wellhead." That's  
22 -- that's sort of a term of art. Can you explain  
23 to me what "at the wellhead" means?

24 A. Well, as it's brought -- at -- where it's

Page 23

1 Q. Yeah. Does EQT normally sell its gas at  
2 the wellhead to an EQT-affiliated company, or do  
3 they sell it more often to independent third  
4 parties?

5 A. Well, if I understand your question  
6 correctly, EQT Production Company sells its  
7 production to EQT Energy at the wellhead, and then  
8 EQT Energy arranges for its transportation and  
9 ultimate sale.

10 Q. So is it safe to say, then, that EQT  
11 Energy, LLC, is the exclusive purchaser of gas  
12 from EQT Production wells?

13 A. I -- I think that's safe to say. There  
14 may be a small amount of gas that's not sold to  
15 EQT Energy, but I don't believe there is. If it  
16 is, it's a very immature -- immaterial amount.

17 Q. Okay. Now, when -- when gas is sold to  
18 EQT Energy, LLC, where does it go? And I'm  
19 talking just in general terms.

20 A. Well, E -- it's -- I think it varies  
21 depending on where the well is, where the wellhead  
22 is, but EQT Energy arranges through a company  
23 called EQT Gathering to have that moved to an  
24 interstate pipeline connection, and then it would

Page 22

1 brought out of the ground.  
2 Q. Okay. On the lease?

3 A. Yes.

4 Q. Okay. And are there meters that you know  
5 of that are set close to those wells that measure  
6 the gas coming outside of the wells?

7 A. Yes.

8 Q. And I'm guessing since you were involved  
9 with EQT since 1977, you're familiar with the  
10 traditional vertical wells?

11 A. Yes.

12 Q. Okay. And were you involved with EQT at  
13 the time that they were drilling horizontal wells?

14 A. Yes.

15 Q. Now, when you're drilling a vertical well  
16 or a horizontal well, those -- on the same lease,  
17 those wells may sell gas at different points; is  
18 that right?

19 A. Yes.

20 Q. Okay. Is it -- is it common for EQT to  
21 sell gas directly to third parties, or does EQT  
22 usually sell it to an affiliate?

23 A. I'm sorry. Ask me that question again.

24 I --

Page 24

1 vary depending on where the well is, where the gas  
2 would go.

3 It's typically -- ultimately ends up  
4 getting blended with other wells and moved to one  
5 or two or three different interstate pipelines.

6 Q. Okay. So if I understand the process,  
7 then, it -- the gas is produced by EQT Production?

8 A. Yes.

9 Q. It goes to EQT Energy, LLC, at the  
10 wellhead?

11 A. Yes.

12 Q. EQT Energy, LLC, moves it downstream to  
13 EQT Gathering?

14 A. No.

15 Q. Okay.

16 A. EQT Energy has -- has an agreement with  
17 EQT Gathering to move the gas on its behalf from  
18 EQT -- or from where it buys it from EQT  
19 Production to a liquid trading point, which is  
20 going to be some interstate pipeline.

21 Q. Okay. Liquid trading point, is that  
22 your --

23 A. Well, that -- yes. That's a term of  
24 typically where the gas goes into an interstate

Page 25

1 pipeline. Those are published prices and very  
2 transparent.

3 Q. Okay. Can you give me an example of one  
4 of those liquid trading points?

5 A. Well, TCO would be one, and TCO -- once  
6 the gas moves to TCO, then EQT Energy could  
7 arrange for its transportation anywhere in the  
8 country.

9 Q. And at this point, it's sort of like  
10 electricity. It's in the grid, it's in the  
11 pipeline, and the gas that gets transported down  
12 the pipeline, if you --

13 If you put in, let's say, a million  
14 cubic feet of gas and you're moving that gas, it  
15 gets blended with gas maybe from Antero or  
16 Chesapeake or one of the other companies. And  
17 then you can take out a million cubic feet of gas  
18 down the line.

19 A. That sounds right, although it gets  
20 blended with other wells even before it enters  
21 that interstate pipeline connection.

22 Q. So -- so you've got a million cubic feet  
23 of gas, but your gas isn't separated out in a  
24 separate compartment within the pipeline.

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1 It's just all blended together, and  
2 then you're allotted that amount of gas down the  
3 line to sell to whomever the end user might be  
4 or --

5 A. Right. I think that sounds right.

6 Q. And that's very simplified, I understand,  
7 but I'm going to have to simplify this for a Jury  
8 so --

9 A. Uh-huh. I understand.

10 Q. Now, EQT Gathering, then, does not  
11 actually purchase the gas. They are just paid a  
12 fee to transport the gas that EQT Energy, LLC,  
13 purchases from EQT Production?

14 A. Yes.

15 Q. And how is -- the rate that EQT Gathering  
16 is paid, how is that determined?

17 A. Annually, the gathering company prepares  
18 a budget proposal based on their costs and -- and  
19 the volumes expected.

20 And there's a budgeting process where  
21 each of the business units participate in that to  
22 determine what a fair contract rate will be for  
23 that next year, and then that rate is used for the  
24 next year.

Page 27

1 And -- and we're talking these are --  
2 that's the way it's done for the more traditional,  
3 older vertical wells. The -- the Marcellus wells  
4 are higher pressure lines now, and actually those  
5 lines were built after I've left.

6 So I'm not the best to answer  
7 questions about those rates.

8 Q. About the particular rates, I understand,  
9 but you can, just in general, speak about the  
10 costs and -- and the way that these -- these  
11 calculations are made?

12 A. I -- I can.

13 Q. Okay.

14 A. I can. Like I say, that's the way the  
15 non-high pressure lines would have been. I never  
16 participated in the negotiations back and forth on  
17 the higher pressure lines. They're all much less  
18 than the lower pressure lines.

19 Q. When you say they're much less, what do  
20 you mean?

21 A. The -- the cost per dekatherm is less.

22 They're much more -- they're newer, they're more  
23 efficient.

24 Q. Who would be the person, if you know, at

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1 EQT that would be able to give me the information  
2 regarding the -- the Marcellus side of that now?

3 A. I don't remember offhand.

4 Q. What office would they hold?

5 A. They're -- I believe it's somebody in the  
6 planning group that would have been the  
7 participant in the negotiation of those rates.

8 Q. And the planning group would have been  
9 EQT Production planning group, or would that be  
10 one of the affiliate companies?

11 A. I think it's one of the affiliate  
12 companies, somewhere in the midstream operation.

13 Q. Now, you say that -- that there's a rate  
14 that is based on an annual budget proposal?

15 A. Right.

16 Q. And that -- that rate is then spread out  
17 over a 12-month period?

18 A. Yes.

19 Q. What kind of costs are included in the  
20 budget proposal? What -- what costs do they take  
21 into consideration?

22 A. The gathering and compression operations.

23 Q. Anything else?

24 A. I don't think so.

Page 29

1 Q. Do you know what costs are considered in  
2 the gathering portion of the gathering and  
3 compression operation?

4 A. Well, in -- in general, I do. I -- not  
5 specifically. But the gathering is the pipelines  
6 that go from the wellhead typically to the  
7 interstate pipeline, and so those costs are the  
8 maintenance of those lines.

9 The compression is the --  
10 particularly on these older wells, the -- the  
11 pressure coming out of the well is low, and so  
12 these enormous compressors are put in place to  
13 bring the gas not only from the wellhead to the  
14 interstate pipeline connection, but also to bring  
15 it up to a pressure that it can go into the  
16 interstate pipeline.

17 Q. Now, with regards to -- to the different  
18 fees and -- and charges, there's -- there are also  
19 labor costs that are included; is that right?

20 A. Sure. Those compressors are manned. The  
21 gathering lines are -- are maintained. The right-  
22 of-ways are cut and cleaned. There's oversight of  
23 those people. There's planning that's done.  
24 There's determinations of whether gas is being

1 lost along the way and fixing those leases.

2 There's -- there's an awful lot of  
3 costs involved, especially on these older lower  
4 pressure lines to -- to keep the system running.

5 Q. And -- and those are all, I guess,  
6 considered planned operating costs that are in  
7 this budget?

8 A. Yes.

9 Q. That includes the salaries for field  
10 personnel?

11 A. Yes.

12 Q. You said repairs and maintenance to the  
13 pipeline itself?

14 A. Yes.

15 Q. Repairs -- and -- and I'm guessing a new  
16 line would take less repairs and maintenance than  
17 an old line?

18 A. Yes.

19 Q. So moving down the line time-wise in 15  
20 -- 10, 15, 20 years when gathering does their  
21 budget, the costs for the maintenance and repairs  
22 of these new pipelines may increase?

23 A. Right.

24 Q. Okay. And that's -- that's why these are

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1 re-done on an annual basis, I'm guessing?

2 A. Well, right. And to -- for planning  
3 purposes, you know, there are a number of issues  
4 that are important to address, and if there's a  
5 lot of gas being produced in a field and there's  
6 constraints on the -- the take away available for  
7 that, there might be new lines built to make sure  
8 that the gas isn't curtailed.

9 If -- if a well only can go to one  
10 interstate pipeline and that pipeline goes down,  
11 or nobody has enough capacity reserved on that  
12 pipeline, then the gas isn't -- isn't sold.

13 And so the idea is to make the system  
14 redundant enough that gas can move in -- in any  
15 direction, and you know, that was one of the  
16 focuses of that gathering group in the planning  
17 processes, to make sure that as much gas as  
18 possible moved all the time.

19 Those gas in those old vertical wells  
20 is -- you know, those wells produce for over 50  
21 years. As a matter of fact, some of them produce  
22 for over 100 years.

23 And so any gas not sold today, the  
24 net present value of that on the back end is -- is

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1 very small, and so it's important to get as much  
2 of that gas to market as possible.

3 Q. Well, if gas is selling for less than a  
4 dollar an Mcf, it wouldn't be real profitable,  
5 though.

6 A. Well, but all I'm saying to you is that  
7 some money today is better than -- if you  
8 calculate the net present value of money 50 years  
9 down the road, that's not going to be very much,  
10 and so --

11 Q. Well, let me ask you this --

12 A. You -- you don't want to lose money on  
13 producing the gas, but any money that you make is  
14 -- is going to be profit.

15 Q. Let me agree with you right there, that  
16 you do not want to lose money on producing gas.

17 But -- and -- and you left EQT. You  
18 probably don't know this, but I've had clients  
19 with negative royalties. Do you believe that that  
20 would be proper?

21 A. Well, it's possible, yes.

22 Q. I didn't -- I didn't say if it was  
23 possible. I said do you believe it's proper?

24 A. Well, I don't know what -- I mean, are

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1 you trying --

2 MR. HENDRICKSON: Object to the form  
3 of the question. Go ahead and answer.

4 A. I -- I don't want to make a moral  
5 judgment on the -- the fact that a particular well  
6 is not making money today doesn't mean that it's  
7 most efficient to go back and shut it in.

8 You know, those are operational  
9 issues that's beyond my --

10 Q. Well, if -- let's say that you --

11 A. I can tell you this --

12 Q. Uh-huh.

13 A. -- the -- and typically in those older  
14 wells, the Company owns 7/8ths of the well and the  
15 royalty owner owns 1/8th of the well, and the  
16 Company doesn't -- is going to lose 7/8th on the  
17 same well that that owner is going to lose 1/8th.  
18 So in general, the Company is not interested in  
19 losing money.

20 Now, they will make an operational  
21 determination based on things that are beyond the  
22 -- just the mere financial realities of a  
23 particular sale: The actual costs to shut a well  
24 in, the cost of having the line down, operational

1 things that you'd have to discuss with somebody  
2 that -- that was in operations.

3 But it does happen, it does make  
4 sense, it's not immoral.

5 Q. Property taxes are also taken out or  
6 considered in the use?

7 A. I -- I don't remember. In some states  
8 they are and -- but usually they are.

9 Q. Workers --

10 A. I'd have to --

11 Q. -- premiums?

12 A. Yes. All the costs involved --

13 Q. Un -- unemployment?

14 A. Yeah. And I'm not sure how exactly  
15 there'd be unemployment, but I -- the cost of  
16 operating those -- those pipelines, those  
17 gathering lines, and those compressors, all of  
18 those costs to run an operation would be included.

19 Q. Okay. And then those prices or those  
20 fees or expenses would then be either deducted  
21 from the price that was paid to the oil and gas  
22 owner or taken out of their royalty in -- in the  
23 form of a deduction; is that right?

24 A. Right. Yes.

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1 Q. Okay. Now, you mentioned that the  
2 royalty owner owns 1/8th of the well. That's not  
3 exactly accurate, though, right? I mean, they  
4 don't own the well?

5 A. No. They -- they -- I think the Company  
6 has always looked at it as a partnership between a  
7 royalty owner and a -- and the Company.

8 The Company, in most cases, is the  
9 operator of the well, and they -- and we say 1/8th  
10 and 7/8th. Every well is -- every lease is  
11 different. They can more, they can be less. But  
12 in general, the idea is that it's a partnership,  
13 and -- and both participate.

14 The Company, because it's the  
15 operator, holds some of the costs back that -- and  
16 doesn't charge them quite as much. So EQT Energy  
17 may charge an amount to EQT Production that is  
18 actually greater than the amount that they pass  
19 onto the royalty owner.

20 But in general, they're partners in  
21 the well and they both participate.

22 Q. Let me ask you this: Parties to a lease  
23 are known as a lessor and a lessee; is that right?  
24 A. Yes.

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1 Q. And the oil and gas owner is the lessor;  
2 is that your understanding?

3 A. Yes.

4 Q. And the oil and gas owner owns the oil  
5 and gas in the ground whether or not EQT is  
6 anywhere around --

7 A. Yes.

8 Q. -- correct?

9 A. Yes.

10 Q. Or Antero or Noble or any of the other  
11 companies.

12 A. Yes.

13 Q. And if that oil and gas owner wants to go  
14 out and drill the well, they can certainly do it,  
15 and they would have 8/8ths?

16 A. Yes.

17 Q. Because they would put the money into the  
18 ground to get the well out -- or to get the oil  
19 and gas out?

20 A. Yes.

21 Q. Okay. Now, most people -- not all  
22 people, but most people don't have the wherewithal  
23 to spend the money to go out and -- and drill a  
24 well on their farm; you would agree with that?

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1 A. Yes.  
2 Q. And EQT is known in -- in these types of  
3 transactions typically as the lessee?  
4 A. Uh-huh. Yes.  
5 Q. And -- and they would own what is known  
6 as the working interest?  
7 A. Yes.  
8 Q. What is a working interest?  
9 A. Well, the working interest is somebody  
10 that participates not only in the royalties after  
11 production, but the costs to drill the well.  
12 Q. Okay. Now, you used the term that, as a  
13 lawyer, I -- I -- when I refer to royalties,  
14 that's what I am paid for my oil and gas in an oil  
15 and gas lease.  
16 The -- the working interest owner  
17 doesn't actually get a royalty, though, do they?  
18 They get the -- the 7/8ths of the gross proceeds?  
19 A. They get -- right. They get whatever the  
20 -- the lease is a negotiation between the lessee  
21 and the lessor. They get what they're  
22 contractually entitled to.  
23 Q. And it may be -- with newer leases, it  
24 may be 20 and -- and 80 percent but --

1 A. And there's other terms --  
2 Q. Right.  
3 A. -- that could or could not be in the --  
4 in any specific lease.  
5 Q. Right.  
6 A. You'd have to look at each lease  
7 individually.  
8 Q. But -- but certainly the -- the terms of  
9 the lease control the agreement between the lessor  
10 and the lessee?  
11 A. Uh-huh. Yes.  
12 Q. And the oil and gas owner, as the lessor  
13 in a 1/8th lease or a 12-and-a-1/2 percent lease,  
14 is entitled to the -- the 1/8th or 12-and-a-1/2  
15 percent royalty?  
16 A. Yes.  
17 Q. And then EQT, as the lessee in that same  
18 lease, understanding that there are many variables  
19 and farm-out agreements and overriding royalties,  
20 but generally speaking, is entitled to 7/8ths?  
21 A. Right.  
22 Q. And EQT is entitled to that 7/8ths  
23 because EQT is the one that pays the money to put  
24 the hole in the ground to get the oil and gas out

1 of the ground?  
2 A. And it takes the risks.  
3 Q. Absolutely. Because that oil and gas  
4 owner has absolutely no risk if EQT drills a dry  
5 hole?  
6 A. Right.  
7 Q. All they've done is signed their name to  
8 a piece of paper that's recorded in the  
9 courthouse?  
10 A. Right.  
11 Q. Okay. Now, EQT takes the risk, they  
12 contract or they own the rigs, they -- they drill  
13 the well, they produce the oil and gas with that  
14 working interest proceeds being 87-and-a-1/2  
15 percent coming to them?  
16 A. Right.  
17 Q. Okay. And -- and that 87-and-a-1/2  
18 percent would be the -- what's referred to as the  
19 net revenue interest; is that your understanding?  
20 A. Yes, that sounds right.  
21 Q. Okay. You seemed a little bit hesitant.  
22 Is there another term that you used to refer to  
23 that 87-and-a-1/2 percent?  
24 A. That's as fine -- it's a fine term.

1 Q. Okay. Now, what does -- what does net  
2 revenue interest mean or -- or if I say someone  
3 has a net revenue interest, what -- what do you  
4 equate that with, or what do you relate that to?  
5 A. Well, I -- I'm not sure exactly what  
6 you're asking, but EQT -- as I said, the -- there  
7 -- if we look at the well as a pie, there --  
8 there's a sliver that EQT doesn't own.  
9 Q. Well, they own all the well, right? They  
10 just don't get all the proceeds?  
11 A. Okay.  
12 Q. Is that fair?  
13 A. Well, I -- I guess that's right. They  
14 own -- they have drilled the well. I'm not really  
15 -- I guess that's a legal question as to who  
16 actually owns the well.  
17 But they have the right to produce  
18 it, and they already have the right to 7/8ths of  
19 -- in general, 7/8th of the proceeds.  
20 Q. Right. Now, I mean, the oil and gas  
21 owner doesn't have the right to go plug that well?  
22 A. He does not.  
23 Q. The oil and gas owner doesn't have the  
24 right to -- to move a tank on there and -- and

1 start producing oil into his own tank necessarily?

2 A. No. But in -- in some leases, the -- the  
3 royalty owner has the right to take his gas or oil  
4 in kind. So --

5 Q. Right.

6 A. -- he does have the right to some  
7 production.

8 In fact, some have a farm -- what  
9 they call farm taps, where the lease has -- has an  
10 agreement that the owner of the property has the  
11 right to burn gas in their house or barn or  
12 whatever they have on the property.

13 Q. Yeah. I think we call that free gas in  
14 West Virginia. Is that --

15 A. Okay.

16 Q. -- your understanding as well?

17 A. Yeah. That sounds right.

18 Q. Okay. And -- and the oil and gas -- or  
19 the -- I'm going to say the oil and gas owner --  
20 some people refer to the royalty owner. I don't  
21 like that term, but we can use that term as well.

22 But the -- the royalty owner doesn't  
23 have the right to go out and -- and shut in the  
24 well and -- and lay a line to some other

1 here today.

2 They've been stipulated to as being  
3 the -- the leases in this Case.

4 MR. HENDRICKSON: I mean, he can  
5 look at those, Scott, but I mean, he's not here to  
6 testify about what the leases say. They speak for  
7 themselves. He's not here to interpret them.

8 MR. WINDOM: That's fine.

9 THE DEPONENT: And in fact, no one  
10 in accounting gets to make the determination of  
11 the lease terms. That's done in the lease  
12 administration.

13 MR. HENDRICKSON: Yeah. I mean,  
14 that wouldn't have been his daily work. He  
15 wouldn't have ever done as part of his job.

16 MR. WINDOM: Okay. This'll be No.

17 1. This'll be marked as No. 2.

18 MR. HENDRICKSON: Yeah. Why don't  
19 you use the same ones?

20 MR. WINDOM: I've got -- I've got  
21 copies here, and that way he's got separate copies  
22 for -- because these are numbered differently than  
23 they're numbered on that one.

24 MR. HENDRICKSON: Okay. Okay.

1 purchaser, right?

2 A. He does not.

3 Q. Okay. That's all contractually to the --  
4 the lessee. They're -- they're -- they are  
5 charged with being able to do that?

6 A. Yeah. Typically, the -- the deal is that  
7 you own that gas under the ground, and when you  
8 signed up with a company like EQT, you agreed that  
9 -- for taking the risk that they got the rights  
10 for a period of time or in -- in perpetuity, as  
11 long as that well is producing.

12 Q. Now, are you familiar with the oil and  
13 gas leases in this Case?

14 A. I am not.

15 Q. Okay. Have you seen them?

16 A. I have not.

17 Q. Okay. Are you familiar with the lease  
18 terms in oil and gas leases in general?

19 A. I think so, yes.

20 Q. Okay. I'm going to show you these oil  
21 and gas leases, and I'm just going to ask you a  
22 couple questions about the terms. If you don't  
23 know, that's fine, but -- but I'm going to at  
24 least mark them as exhibits to your deposition

1 DEPOSITION EXHIBIT NO. 1

(Lease Agreement between Pearl  
Hutchinson and D.C. Hutchinson, Her  
Husband; Ruby Dotson and J.E.  
Richards was marked for  
identification purposes as  
Deposition Exhibit No. 1.)

2 DEPOSITION EXHIBIT NO. 2

(Lease Agreement between Pearl  
Hutchinson and D.C. Hutchinson, Her  
Husband; Archie C. Richards and  
Elsie M. Richards, His Wife, and  
J.E. Richards was marked for  
identification purposes as  
Deposition Exhibit No. 2.)

3 DEPOSITION EXHIBIT NO. 3

(Lease Agreement between A.H. Hodge  
and Ona Hodge, His Wife, and J.E.  
Richards was marked for  
identification purposes as  
Deposition Exhibit No. 3.)

22 BY MR. WINDOM:

23 Q. And Mr. Bergonzi, I'm going to hand you  
24 what has been marked for identification as your

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1 Deposition Exhibits 1, 2, and 3.

2 And I can tell you that counsel for  
3 EQT has stipulated that these are the leases that  
4 control the oil and gas wells for -- or the leases  
5 for which we are here for this Litigation today,  
6 all right?

7 A. Okay.

8 Q. And when you've had a chance to review  
9 those, let me know.

10 A. Well, what -- what am I reviewing for?

11 MR. HENDRICKSON: Yeah, why don't  
12 you ask him the question, and then --

13 MR. WINDOM: Okay.

14 MR. HENDRICKSON: -- let's see if he  
15 can answer it, I mean, rather than waste a lot of  
16 time having him read documents that he wouldn't  
17 have read ever in his career?

18 MR. WINDOM: Okay.

19 Q. Mr. Bergonzi, with regards to Exhibit No.  
20 1, that is Lease Book 80, Page 445. Do you see  
21 the 445 in the upper-right-hand corner?

22 A. Yes, I do.

23 Q. Okay. The lessor and the lessee in this  
24 lease are -- are -- nowhere is EQT identified.

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1 Q. -- do you agree to that? Now -- so this

2 would be an 87-and-a-1/2 percent net revenue lease  
3 to the lessee; is that correct?

4 A. Okay. Yes.

5 Q. Okay. That the -- the 1/8th is equal to  
6 12-and-a-1/2 percent, and that's the royalty that  
7 is paid to the oil and gas owner?

8 A. Yes.

9 Q. And then it also talks about -- about  
10 byproducts. In the next sentence down, it says  
11 1/8th part of the market price of the gas and  
12 other byproducts so marketed and sold.

13 A. Okay.

14 Q. Do you see that?

15 A. Yes.

16 Q. Okay. And -- and in your experience,  
17 what are the types of byproducts that are marketed  
18 and sold from oil and gas leases?

19 MR. HENDRICKSON: Again, I'm going  
20 to object to the question. That's not what he's  
21 here for. He's not -- he's an accountant.

22 But go ahead. If you can answer, go  
23 ahead.

24 A. Ask the question again.

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1 Would you -- can we stipulate to that or agree --

2 A. Yeah.

3 Q. -- to that?

4 A. Yes, I --

5 Q. Okay.

6 A. -- I agree.

7 Q. Now, this lease was -- was in effect in  
8 December of 1951. Do you see that date in the  
9 upper sentence?

10 A. I do.

11 Q. Okay. The royalty here, if you look down  
12 in the middle of the first page, it says that the  
13 royalty will be 1/8th part of the oil.

14 A. 1/8th --

15 Q. I can tell you that that's right here,  
16 1/8th part of the oil.

17 A. Yes.

18 Q. Okay. And then it also pays 1/8th of the  
19 market price of the gas from each and every well  
20 drilled.

21 A. Yes.

22 Q. And it says that it's marketed and sold  
23 off the premises and measured by a meter --

24 A. Yes.

1 Q. Sure. What kind of byproducts are

2 marketed and sold from oil and gas leases, to --  
3 to your knowledge and information?

4 A. Well, the -- in addition to -- to oil,  
5 sometimes gas is -- is -- got some heavier  
6 hydrocarbons in, and in some cases, those are just  
7 left in the stream.

8 In other cases, they're extracted  
9 from the stream and sold separately to make the  
10 gas eligible for interstate pipeline.

11 Q. So the -- the processing to remove those  
12 heavy hydrocarbons or other products, are those  
13 calculated -- those prices calculated into the  
14 gathering charge that is charged off to the -- the  
15 oil and gas owner?

16 A. Ask me that question again.

17 Q. Sure. The -- the process by which the  
18 heavy hydrocarbons are removed from the gas, that  
19 process -- I'm sure there are expenses with that  
20 process?

21 A. Yes.

22 Q. Are any of those expenses included in the  
23 gathering rate or in the calculation, the annual  
24 calculation for the gathering rate, which is then

1 charged off in part to the oil and gas owner?  
2 A. Typically, they are not.  
3 Q. Okay. So who does the separation of the  
4 heavy hydrocarbons?  
5 A. Well, normally my -- my recollection is  
6 that EQT Energy or EQT Gathering - I'm not really  
7 sure which - has a third party process the -- the  
8 gas and exact some of those heavier hydrocarbons  
9 and sell those separately.

10 Q. Okay. When you say heavy hydrocarbons,  
11 what are you talking about?

12 A. Well, natural gas -- what we think of as  
13 natural gas is methane --

14 Q. Uh-huh.

15 A. -- which -- and I certainly am not a  
16 chemist or scientist, but those have -- are a  
17 lighter hydrocarbon.

18 And there are other hydrocarbon  
19 streams in there that have more -- that are  
20 heavier and more liquid - ethane, butane, propane  
21 - and those can be extracted out and sold  
22 separately, sometimes for more, sometimes for  
23 less.

24 Q. And you know -- for instance, MarkWest,

1 is that one of the companies that --

2 A. I think it is, yes.

3 Q. -- separates out?

4 A. Yes.

5 Q. But EQT itself does not -- or any of the  
6 affiliated don't have any processing plant to  
7 separate those liquids that you know of?

8 A. I don't think they have any in West  
9 Virginia, and they probably don't have any at all  
10 at this point.

11 Q. Now, let me ask you just a general  
12 question based on your accounting: What is a spot  
13 price?

14 A. Well, typically when we talk about spot  
15 price, we're talking about what the price at an  
16 interstate pipeline connection would be. Those  
17 are prices that are published and available.

18 I talked about liquid trading points,  
19 and these liquid trading points will always have a  
20 spot price where you can determine what a willing  
21 buyer and seller would pay for the gas.

22 Q. Okay. So it's a willing buyer, willing  
23 seller, third party arm's length transaction?

24 A. Right.

1 Q. And you can choose to sell to that person  
2 or not choose to sell to that -- or that company?  
3 A. Yes.  
4 Q. And --  
5 A. As you said, there's more gas than just  
6 EQT gas and your clients' gas at those spots.  
7 Q. Right.  
8 A. It's all sold on a dekatherm basis.  
9 One's the same as another one. Nobody really  
10 knows who got which molecule.  
11 Q. So if -- if, for instance, Dominion is  
12 buying gas or -- or there's gas going into the TCO  
13 pipeline, you can choose, perhaps. If you're  
14 getting a better price with one company or  
15 another, you might be able to switch and go with  
16 the higher price?  
17 A. You might, although for operational  
18 purposes, a lot of this gas ends up being maxed  
19 out into certain locations and has to go to other  
20 locations. There's -- I have no idea where this  
21 gas goes or where it -- what it mixes with.  
22 But some places you can -- you can  
23 direct the gas, and other places you cannot.  
24 Q. And there are opportunities for you to

1 lock in prices; is that right? Or for EQT to lock  
2 in prices?  
3 A. EQT Energy?  
4 Q. Yes.  
5 A. Yes.  
6 Q. And they base that on the Nimex price?  
7 A. They could base it on time of year,  
8 length of contract, willing buyer, willing seller.  
9 Q. And -- and some companies, like Antero,  
10 hedge some of their -- their gas prices and lock  
11 those in, and -- and EQT is, I think, one of the  
12 companies that sort of hedges and locks some of  
13 their prices in; is that right?  
14 A. Yes.  
15 Q. Do you know what percentage EQT normally  
16 locks in?  
17 A. I don't. And it's varied over the years,  
18 and EQT takes the risk for that.  
19 Q. Sure. It's like buying stock. You can  
20 -- you can --  
21 A. It can go up, it can go down, yes.  
22 Q. Right. You may --  
23 A. Uh-huh.  
24 Q. You may lock the price in at 3, and if

1 gas goes to 5, you're losing \$2.00?  
2 A. Right.  
3 Q. And if gas goes to 1, you're gaining  
4 \$2.00?  
5 A. Right.  
6 Q. So when EQT locks in a price based on --  
7 on Nimex --  
8 A. Uh-huh.  
9 Q. -- or any other index, do they then  
10 spread that price out amongst all the oil and gas  
11 owners, or do they attribute that locked-in price  
12 to certain wells in a certain field, or how does  
13 that work?  
14 A. When they lock in a price -- well, let me  
15 step back a second. EQT Corporation takes any  
16 risk above what the published price is.  
17 The production company sells that gas  
18 at -- at -- at the market price on the well, which  
19 is determined by taking the price at the -- at the  
20 interstate pipeline connection and reduced by the  
21 -- the cost to get it from the wellhead to the  
22 interstate pipeline connection.  
23 So that's how the wellhead price --  
24 market price is determined, and then E -- EQT

1 Q. -- they will pay EQT Production for \$2.00  
2 an Mcf gas?  
3 A. They will pay EQT Production whatever  
4 that monthly price is, whether it's up or down  
5 from that locked-in price.  
6 Q. So if they lock in a price at \$2.00 and  
7 it goes to 3, they're paying EQT Production the 3?  
8 A. Right.  
9 Q. If -- if the price goes to 1, they're  
10 paying EQT Production for the 1?  
11 A. Yes.  
12 Q. Even though they're getting 2?  
13 A. Right. Yes.  
14 Q. And then let's say they lock in a price  
15 and the -- it goes --  
16 MR. WINDOM: Strike that.  
17 Q. If EQT Energy locks in a -- a price for  
18 gas and that price goes considerably higher, would  
19 EQT Energy, LLC, lose money? I mean, because --  
20 A. Yes.  
21 Q. -- because they're going to pay EQT  
22 Production a higher rate --  
23 A. Yes.  
24 Q. -- even though they're only going to get

1 Energy pays EQT Production that amount, and EQT  
2 Production uses that to pay the royalty owners.  
3 Q. So if EQT Energy locks in a price and the  
4 price goes up, they -- they pay EQT for the  
5 locked-in price?  
6 A. Right.  
7 Q. If the price goes down, they pay EQT for  
8 the locked-in price?  
9 A. Right. The -- the production company and  
10 the royalty owner doesn't take the risk for the  
11 ups and downs.  
12 Q. And they also don't get the benefit for  
13 the up?  
14 A. Right.  
15 Q. Now -- and the oil and gas owner, as the  
16 royalty owner, does not have any say in what price  
17 is being negotiated for that oil and gas, do they?  
18 A. I think typically they do not. There may  
19 be contracts that -- that specify specifically.  
20 Each -- each contract is -- is different, but  
21 typically they do not.  
22 Q. So if EQT Energy, LLC, locks in a price  
23 at just, for argument's sake, say \$2.00 an Mcf --  
24 A. Yes.

1 \$2.00 for the gas?  
2 A. Yes.  
3 Q. And is that information -- is the  
4 locked-in price versus the -- the actual price  
5 paid, is that on some sort of an accounting  
6 software somewhere? Where would I find that at  
7 EQT?  
8 A. What EQT Energy actually sold it for?  
9 Q. Yeah. I'm wondering: Does EQT Energy or  
10 EQT Production have a spreadsheet or a database or  
11 software that shows the locked-in price, the sale  
12 price, and the difference?  
13 A. I don't think so. How -- how it works is  
14 EQT Production Company is paid off of spreadsheet  
15 and a wire transfer information that takes the  
16 price as determined in the gas purchase contract,  
17 which is typically an Inside FERC at that liquid  
18 trading point.  
19 And it pays that times the -- the  
20 sold -- the gas sold into that pipeline. So that  
21 number never really shows up in the production  
22 company's calculation. It shows up in EQT  
23 Energy's calculation --  
24 Q. Okay.

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1 A. -- of what they pay for the gas versus  
2 what they sold it for.  
3 Q. So if EQT Energy locks in a price at 5,  
4 gas goes to 2, EQT Energy, LLC, will get paid 5  
5 but the royalty owner will be paid on the 2?  
6 A. Right.  
7 Q. Okay. This -- what is the difference  
8 between the spot price and the index price?  
9 A. Well, the index price is going to be a  
10 price that -- and we'd have to -- I -- I don't  
11 recall exactly the technical term for this but --  
12 or description of this.  
13 But one -- once a month, the price is  
14 set and it's posted as the -- and published as the  
15 price for that month. The spot price can change  
16 on a day-to-day basis.  
17 Q. And does EQT Energy, LLC, sell more of  
18 its gas based on an index or based on a spot  
19 price? Do you know?  
20 A. I don't know.  
21 Q. When you were working there, do you know?  
22 A. I -- I probably did.  
23 Q. Okay. Is -- who at EQT would be able to  
24 tell me that?

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1 to me, right, that IFERC information? You said  
2 you're not going to --  
3 MR. HENDRICKSON: We're going to  
4 provide to you the index price where this gas  
5 went.  
6 MR. WINDOM: All right.  
7 Q. Let me ask you this: The -- the -- is  
8 all the gas in West Virginia sold to one point or  
9 based on one index? Do you know?  
10 A. It is not.  
11 Q. Okay. So the -- the Richards' leases in  
12 Ritchie County, what index would they be based on?  
13 A. I have no idea.  
14 Q. Okay. Do you know if it would be more  
15 than one?  
16 A. Probably, yes.  
17 Q. It would probably be more than one?  
18 A. I'm going to guess yes. Most -- most of  
19 the gases can go to more than one pipeline or does  
20 go to more -- more than one pipeline.  
21 MR. WINDOM: Hold on for just a  
22 second. Let's go off the record.  
23 THE VIDEOGRAPHER: The time is 3:12.  
24 We are now going off the record.

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1 A. I -- I would guess somebody at EQT Energy  
2 can tell you how much is sold at spot and how much  
3 is sold at a fixed price and how many con -- I'm  
4 not sure who would be able to tell you how many  
5 financial contracts were in place.  
6 Q. Okay.  
7 A. That might be a different group.  
8 Q. So gas that is sold at an index price, do  
9 you know what indexes they typically use?  
10 A. It would be the index where that pipe --  
11 where that gas is delivered. So if -- if it's TCO  
12 or -- or Tennessee or whoever, there's a posted  
13 price for those interstate pipelines. Whatever it  
14 is, it is.  
15 So if 1/3 of the gas went to TCO and  
16 1/3 went to somebody else, they would blend it out  
17 at those calculations.  
18 Q. All right. Now, where is that price  
19 posted? You said it's posted.  
20 A. Well, I -- we always saw it at Inside  
21 FERC. I -- I -- I'm sure that there's better  
22 places today than Inside FERC.  
23 MR. WINDOM: And Steve, I think  
24 that's in the information you're going to provide

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1 (A discussion was had off the record,  
2 after which the proceedings continued as follows:)  
3 P R O C E E D I N G S  
4 THE VIDEOGRAPHER: The time is 3:13.  
5 We are now back on the record.  
6 BY MR. WINDOM:  
7 Q. Okay. Now, I'd asked you about the spot  
8 price and the index price, and you had also  
9 indicated that there is a market price which is  
10 paid at the well.  
11 A. Right.  
12 Q. Okay. What is market price?  
13 A. Well, we -- EQT calculates it by  
14 determining what the market price at the most  
15 transparent place is, and that's the liquid  
16 trading point less the cost to get it to that  
17 point.  
18 So if you're, in fact, buying the gas  
19 at the wellhead and you're selling it at an  
20 interstate pipeline connection, you're not going  
21 to -- you're going to want to recoup those costs  
22 to get it to that pipeline.  
23 And so that's the most transparent  
24 way for the Company to -- to calculate the -- the

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1 market price at the wellhead.  
2 Q. And looking at these leases, do you see  
3 the term "at the wellhead" anywhere in that  
4 royalty clause?  
5 A. It says market price on said premises.  
6 It says market price of the gas from each and  
7 every well drilled on said premises.  
8 Q. Uh-huh.  
9 A. That's --  
10 Q. But then the next part of that sentence  
11 says: The product from which is marketed and sold  
12 off the premises --  
13 A. Uh-huh.  
14 Q. -- and said gas to be measured by meter.  
15 A. Right.  
16 Q. But it -- nowhere in there does it say  
17 "at the wellhead." Am I --  
18 A. I don't --  
19 Q. -- am I right?  
20 A. -- see the words "at the wellhead," yeah.  
21 Q. Okay. Would you agree with me that gas  
22 purchase contracts are binding contracts?  
23 A. Yes.  
24 Q. Between the -- the parties that are

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1 buying and selling the gas?  
2 A. Yes.  
3 Q. And you would also agree that a lease is  
4 a binding contract between a lessor and a lessee?  
5 A. Yes.  
6 Q. And you would agree that gas purchase  
7 contracts, like the kind that you entered into,  
8 would be even binding on successor companies if  
9 EQT were to be bought out by somebody else?  
10 MR. HENDRICKSON: Yeah --  
11 A. Probably.  
12 MR. HENDRICKSON: -- I would object  
13 to that. I don't know if he knows that.  
14 MR. WINDOM: Okay.  
15 MR. HENDRICKSON: It's -- it's hard  
16 to say. Depends on what the language is.  
17 Q. Okay. Would you agree that it is  
18 improper for a gas purchaser in a gas purchase  
19 contract to pay the seller a purchase price that  
20 is less than what the gas purchase agreement  
21 specifies?  
22 MR. HENDRICKSON: Object to the form  
23 of the question. Go ahead and answer it if you  
24 can.

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1 A. Ask me again.  
2 Q. Sure. Would you agree that it is  
3 improper for a gas purchaser in a gas purchase  
4 contract to pay the seller of the gas a price  
5 which is less than what was contracted for?  
6 MR. HENDRICKSON: Same objection.  
7 A. I -- the word "improper," I -- I don't  
8 know. I guess there's -- I have no idea exactly  
9 what you mean by "improper" and what the terms of  
10 the agreement are, but I guess, in general, people  
11 follow the contracts.  
12 EQT tries to follow the -- the  
13 language of -- of its contracts, whether it be  
14 leases or purchase --  
15 Q. Well --  
16 A. -- agreements.  
17 Q. -- okay. And -- grab the gas purchase  
18 contract here. Hold on for a second.  
19 DEPOSITION EXHIBIT NO. 4 (Confidential)  
20 (Transaction Confirmation No.  
21 07012012.0 was marked for  
22 identification purposes as  
23 Deposition Exhibit No. 4.)  
24 MR. WINDOM: We'll mark this Exhibit

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1 4, please.  
2 MR. HENDRICKSON: Thank you.  
3 Q. Okay. Mr. Bergonzi, I'm going to hand  
4 you what has been marked for identification as  
5 Exhibit 4 to your deposition.  
6 Have -- have you had a chance to  
7 review that document?  
8 A. I see it, yes. I --  
9 Q. Have you ever seen it before?  
10 A. I may have. This is signed after I left  
11 the Company. I probably have seen it in passing.  
12 Q. Okay. Had you seen similar documents  
13 while you worked at EQT up until 2009?  
14 A. Yes.  
15 Q. Okay. And are these typical base  
16 contracts or -- or contracts between EQT  
17 Production and EQT Energy that you're aware of?  
18 A. They look like it, yes.  
19 Q. Okay. And as far as you know, would --  
20 would this be the basis for the sale of natural  
21 gas from EQT Production to EQT Energy, LLC, during  
22 the time that -- that you were employed there?  
23 A. Well, we --  
24 MR. HENDRICKSON: Well, hold on.

1 This --

2 MR. WINDOM: Okay.

3 MR. HENDRICKSON: -- this contract  
4 isn't. I mean, he wasn't -- this is from 2012. I  
5 mean --

6 MR. WINDOM: Right. I'm asking him  
7 if -- if these terms are -- are similar in -- in  
8 the type of contract which would have been in  
9 place at that time.

10 MR. HENDRICKSON: If -- if he knows.

11 I mean --

12 MR. WINDOM: If he knows.

13 MR. HENDRICKSON: If you know.  
14 A. Well, without actually comparing them, I  
15 see its applicable first of the month index price  
16 to the interstate pipeline into which the gas is  
17 delivered.

18 So you know, that's within what my  
19 recollection of how it was done.

20 Q. Okay. Now, I will submit to you that  
21 this has been delivered to me as the contract for  
22 the gas purchased in this Case, okay, by EQT.

23 A. From July 1st, 2012, on --

24 Q. Right. Yeah.

1 right?

2 A. Okay. Yes.

3 Q. Is that your handwriting?

4 A. It is not.

5 Q. Okay. I will submit to you that that was  
6 provided in the documents that Weston Equity was  
7 on the document that was provided to me.

8 A. Okay.

9 Q. That's not my handwriting either so --

10 A. Yeah.

11 Q. Do -- do you know what Weston Equity  
12 might mean?

13 A. I have a good idea, yes.

14 Q. Okay. What -- what do you believe it to  
15 be?

16 A. Well, I think -- I think that -- I'm  
17 going to guess that's a sticky that was put on  
18 this. There were new agreements signed January  
19 1st, 2005, for the different districts involved in  
20 West Virginia.

21 In addition to Weston, there was a --  
22 and probably still is a Brenton and a -- and a  
23 Madison district. And the gathering pipelines, at  
24 one point, there was some discussion of separating

1 A. Uh-huh.

2 Q. All right.

3 DEPOSITION EXHIBIT NO. 5 (Confidential)

4 (Base Contract for Sale and Purchase  
5 of Natural Gas was marked for  
6 identification purposes as  
7 Deposition Exhibit No. 5.)

8 MR. WINDOM: Now then, this'll be

9 Exhibit 5, please.

10 MR. HENDRICKSON: Thank you.

11 Q. And Mr. Bergonzi, I'm going to hand you  
12 what has been marked for identification as Exhibit  
13 5 to your deposition.

14 A. Okay.

15 Q. Have you reviewed that document?

16 A. Yes.

17 Q. Do you recognize that document?

18 A. Well, yes, I do.

19 Q. Okay. Is your signature on that one?

20 A. It is.

21 Q. And when is that one dated?

22 A. It is dated January 1st of 2005.

23 Q. Now, there is a handwritten note at the  
24 top of that that says Weston Equity; is that

1 pipelines, the gathering lines into equity  
2 pipelines and non-equity pipelines.

3 I'm not sure that that separation  
4 ever really exists today, but at least that was  
5 the thought at the beginning.

6 Q. Now, you had signed this document as the  
7 assistant treasurer; is that right?

8 A. Yes.

9 Q. Of which EQT company?

10 A. EQT Production Company.

11 Q. Okay. Now, that says Equitable  
12 Production Company. Was that the company that  
13 then has evolved into EQT Production?

14 A. I believe it is, yes.

15 Q. Okay. And then it has an Equitable  
16 Energy, LLC, as the other party to that contract?

17 A. Yes.

18 Q. Is that the same as what is now EQT  
19 Energy, LLC, to the best of your knowledge?

20 A. Yes.

21 Q. And who signed on behalf of Equitable  
22 Energy, LLC?

23 A. Phil Conti.

24 Q. Is Phil Conti someone you worked with?

1 A. Yes.  
2 Q. And it says he is the assistant treasurer  
3 for Equitable Energy, LLC.  
4 A. Yes.  
5 Q. What would your position have been with  
6 Equitable Energy, LLC, in January 1st, 2005?  
7 A. I -- I might have been an assistant  
8 treasurer, an assistant secretary.  
9 Q. Okay. And would Philip Conti have been  
10 an assistant treasurer, an assistant secretary  
11 with Equitable Production Company as well?  
12 A. Yes.  
13 Q. Now, this is a base contract for the sale  
14 and purchase of natural gas. Is that what the  
15 document is?  
16 A. Yes.  
17 Q. And what is -- what is this document  
18 based upon? I mean, is -- is there -- is this the  
19 only part of the contract, or is there more out  
20 there?  
21 A. Well, this is -- if you look at the very  
22 bottom of this agreement, it says NAESB Standard  
23 6.3.1, April 19, 2002. This is a standard gas  
24 purchase contract as promulgated by this

1 you see that?  
2 A. Yes.  
3 Q. And it says: In Section 14 add as a new  
4 section 14.12.  
5 A. Yes.  
6 Q. Can you tell me what was intended or --  
7 or what you intended to be the basis for adding or  
8 the purpose for adding that Section 14.12 to the  
9 NAESB base contract?  
10 A. I believe I can.  
11 Q. Okay. What would -- what would that be?  
12 A. EQT Corporation had a utility operation.  
13 Utility operation sold gas at the retail level.  
14 To maintain its status as an independent producer,  
15 the gas sold between these companies couldn't be  
16 sold to Equitable Gas and -- and sold to the  
17 retail customers.  
18 It had to go out of the system, and  
19 that's the -- that's just an indication that --  
20 that that was part of the terms of the agreement.  
21 Q. Okay. So who was the -- the party that  
22 was considered the utility, was it EQT Production  
23 or EQT Energy?  
24 A. Well, it -- this is EQT Corporation.

1 National --  
2 I can't -- I can't tell you exactly  
3 what the National Association stands for but -- or  
4 what the NAESB stands for at this point, but it's  
5 a standard setting organization.  
6 Q. And the -- the NAESB -- the standard  
7 NAESB agreement would then be incorporated herein  
8 by reference?  
9 A. Probably.  
10 Q. Okay. Because it refers to special  
11 provisions to the NAESB base contract on Page 2.  
12 A. Uh-huh.  
13 Q. And -- and that base contract is the base  
14 contract for the purchase and sale of the natural  
15 gas?  
16 A. Yes.  
17 Q. And then these provisions would alter  
18 that base contract in some way?  
19 A. Right.  
20 Q. If you look at -- on Page -- it's EPC  
21 Page 3. It's Page 2 of the -- the exhibit, but  
22 it's Bates stamped down at the bottom --  
23 A. Okay.  
24 Q. -- EPC3. There's a Paragraph No. 5. Do

1 Q. Okay. Just the Corporation --  
2 A. If --  
3 Q. -- in general?  
4 A. Right. They file a consolidated return.  
5 Everybody's a participant in that. The big value  
6 to this is -- is to the production Company and --  
7 and the Corporation as a whole.  
8 Q. So -- and public service commissioner,  
9 are they the ones that require this, or is it --  
10 who -- I'm sorry. Who is the governmental entity  
11 that --  
12 A. The -- the --  
13 Q. -- requires this?  
14 A. Nobody requires it.  
15 Q. Okay.  
16 A. It's just to fulfill the -- this internal  
17 revenue section to --  
18 Q. Okay.  
19 A. -- make sure that the Company stays in  
20 compliance with that.  
21 Q. Okay. And what is the internal revenue  
22 code provision?  
23 A. I --  
24 Q. Do you have any idea about that?

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1 A. Basically – and again, this – I mean, I  
2 left the Company in 2010, but basically the  
3 concept is that the Corporation couldn't sell the  
4 gas it produced to the re -- at -- at the retail  
5 level.

6 So EQT Energy needed to sell the gas  
7 that was produced by EQT Production into the  
8 stream of commerce. It could not go to EQT or  
9 Equitable Gas Company.

10 And in fact, there were reasons --  
11 other reasons for not wanting that gas to go to  
12 Equitable Gas because of related party concerns at  
13 the Public Utility Commission level.

14 Q. Okay. So -- so there were PSC -- we call  
15 it PSC in West Virginia.

16 A. Uh-huh.

17 Q. Public Service Commission. So there were  
18 PSC considerations in there as well?

19 A. Well, yeah. But this specific paragraph  
20 is just addressing this section of the code.

21 Q. Now, if you go to EPC Page 7 --

22 A. Yes.

23 Q. -- okay, there's an Attachment 1 that  
24 talks about the contract price.

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1 A. Okay.

2 Q. It says applicable first of the month  
3 index price, and is that the -- the price that you  
4 were saying that was published out there in  
5 various --

6 A. Yes.

7 Q. -- locations where you could find out  
8 who's buying gas at what price?

9 A. Yes.

10 Q. And then it says: Less prevailing  
11 gathering related charges. Do you see that?

12 A. Yes.

13 Q. And those are the gathering related  
14 charges that you told me about before with  
15 maintenance and -- and salaries and so forth?

16 A. Yes.

17 Q. Okay. And then it says retainage. What  
18 is retainage?

19 A. Well, typically retainage is when gas is  
20 delivered into an interstate pipeline.

21 Some of the pipelines say that,  
22 because gas is lost in the -- in the pipeline,  
23 that they will -- that if you put 100 Mcf -- or  
24 100 dekatherms into that pipeline, you may only

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1 have 98 dekatherms to sell because the movement of  
2 that gas into the pipeline causes some retainage  
3 amount.

4 And so the amount that somebody can  
5 sell from the delivery into a pipeline isn't 100.  
6 It's 98 or some -- some number.

7 Q. Now, if you look at the next portion  
8 there, the last word is "seller."

9 A. Yes. I --

10 Q. And then it just ends.

11 A. Yes. I'm -- I'm not sure why that is.

12 Q. Okay.

13 A. I -- I don't know.

14 Q. You signed it but don't know why it was  
15 -- why it was like that? Is there --

16 A. No, I don't.

17 Q. -- is there part of it missing?

18 A. I don't -- I don't -- I don't know.

19 Q. Okay.

20 A. I -- I don't know.

21 MR. WINDOM: Let's go off the  
22 record. I need to use the restroom.

23 THE VIDEOGRAPHER: The time is 3:31.  
24 We are now going off the record.

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1 (A recess was taken, after which the  
2 proceedings continued as follows:)

3 P R O C E E D I N G S

4 THE VIDEOGRAPHER: The time is 3:38.

5 We are now back on the record.

6 BY MR. WINDOM:

7 Q. Okay. Mr. Bergonzi, we're back on the  
8 record now, and I'd like for you to look at  
9 Exhibit 4. And I know that -- that that was  
10 executed after you left EQT, but there's a term in  
11 there I want to ask you about.

12 And if you look at the -- the  
13 contract prices on the first page there --

14 A. Yes.

15 Q. -- in the middle --

16 MR. HENDRICKSON: Excuse me.

17 Q. -- it says -- it talks about the  
18 gathering related charges and retainage. And then  
19 it says: Less any other agreed applicable fees or  
20 charges.

21 Do you remember in any agreements  
22 that you signed having similar language?

23 A. I -- I can't say. I -- I -- not  
24 specifically.

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1 Q. Okay. So you wouldn't know what those  
2 applicable -- other applicable fees or charges  
3 would even be, do you?

4 A. I mean, I -- no.

5 Q. Okay. I don't either so -- now, with  
6 regards to these -- these particular contracts,  
7 you would agree that -- that whatever that  
8 contract price is set forth in these agreements --

9 And the contract price is based at  
10 the gathering and so forth, but I think contract  
11 price is set forth on -- on the agreement that you  
12 signed on Page 7, EPC7. It's on Exhibit 5.

13 A. Yes.

14 Q. Okay. It's got that same other agreed  
15 applicable fees or charges --

16 A. Okay.

17 Q. -- there. And do you know what those  
18 applicable fees and charges would have been when  
19 you signed that agreement?

20 A. No.

21 Q. Okay. That's pretty ambiguous. I don't  
22 know if -- if there's a spreadsheet that would  
23 show what those fees and charges would be.

24 A. Well, again, there's a -- a payment

1 schedule, a wire transfer worksheet that EQT  
2 prepares that it sends to the production Company  
3 that would have any and all calculations on it.

4 So it would -- they would show up on  
5 there.

6 Q. Who at EQT or EQT Production would have  
7 to agree to those applicable fees or charges?

8 A. At the production Company?

9 Q. Yeah.

10 A. I'm -- I'm not sure. I'm going to guess  
11 that would be at a fairly high level in the  
12 production Company.

13 Q. And based upon this contract, you would  
14 not expect that EQT Energy, LLC, would charge any  
15 fees other than -- than what are agreed to in this  
16 -- this contract price term on Page 7?

17 A. Yeah. This -- this contract that was  
18 signed on January 1st of -- for January 1st of  
19 2005 was not intended to change the calculation of  
20 the proceeds that the production had gotten  
21 previously, so this -- this would have been a  
22 continuation of how the process was going prior to  
23 that.

24 And you ask who would approve that.

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1 I -- I'm going to guess that -- that at -- back at  
2 -- at some point in time, the head of those two  
3 business units would have agreed upon it, because  
4 basically their compensation would be based on the  
5 performance of their business unit, and so, you  
6 know, both would want to make sure they understood  
7 how the calculation worked.

8 And again, this contract, when it was  
9 signed in '05 - and I have no reason to think it  
10 was different in '12 - was not intended to change  
11 the process that was in place in December of 2004.

12 So it was already resolved at that  
13 point what those costs were.

14 Q. But there -- nevertheless, there is this  
15 term in there that says any other charges that we  
16 want to add --

17 A. Yes.

18 Q. -- to it --

19 A. Right.

20 Q. -- as -- as long as they're agreed upon?

21 A. Right.

22 Q. Okay.

23 MR. WINDOM: Where are we, 6?

24 THE COURT REPORTER: 6.

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1 schedule, a wire transfer worksheet that EQT  
2 prepares that it sends to the production Company  
3 that would have any and all calculations on it.

4 So it would -- they would show up on  
5 there.

6 Q. Who at EQT or EQT Production would have  
7 to agree to those applicable fees or charges?

8 A. At the production Company?

9 Q. Yeah.

10 A. I'm -- I'm not sure. I'm going to guess  
11 that would be at a fairly high level in the  
12 production Company.

13 Q. And based upon this contract, you would  
14 not expect that EQT Energy, LLC, would charge any  
15 fees other than -- than what are agreed to in this  
16 -- this contract price term on Page 7?

17 A. Yeah. This -- this contract that was  
18 signed on January 1st of -- for January 1st of  
19 2005 was not intended to change the calculation of  
20 the proceeds that the production had gotten  
21 previously, so this -- this would have been a  
22 continuation of how the process was going prior to  
23 that.

24 And you ask who would approve that.

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1 DEPOSITION EXHIBIT NO. 6  
(Remittance Statement, Owner No.  
3 255953, Check No. 1772696, was  
4 marked for identification purposes  
5 as Deposition Exhibit No. 6.)

6 Q. This is the November 16 royalty  
7 statement. Okay. Mr. Bergonzi, I'm going to hand  
8 you what has been marked for identification as  
9 Exhibit 6 to your deposition here today.

10 A. Okay.

11 Q. And have you seen not that particular  
12 document, but -- but a similar document before in  
13 your tenure with EQT?

14 A. Yes.

15 Q. Okay. And -- and you recognize that as a  
16 remittance statement for a royalty check?

17 A. Yes.

18 Q. And if you look at Page 2, that is  
19 another remittance statement?

20 A. Yes.

21 Q. Okay. And I will submit to you that --  
22 that the payees on those, Arnold K. Richards and  
23 Mary L. Richards on -- on Page 2 and then Arnold  
24 K. Richards on Page 1, are the plaintiffs in this

1 Case.  
2 A. Okay.  
3 Q. Now, they have separate owner numbers,  
4 but I understand from Kristy Toia that they just  
5 sort of randomly assign owner numbers on leases  
6 based upon the division orders.  
7 A. She'd know.  
8 Q. Okay. Now, these -- these royalty  
9 statements are from the same month of production,  
10 November of 2016.  
11 A. Okay.  
12 Q. Would you agree with that?  
13 A. Yes.  
14 Q. And I will submit to you that -- that  
15 these leases -- and counsel for EQT has stipulated  
16 this. These leases control the --  
17 A. These leases.  
18 Q. -- the terms -- these leases.  
19 A. Uh-huh.  
20 Q. They -- they control the -- the terms for  
21 the horizontal wells, which are shown on Page 2 of  
22 that exhibit, and those leases are held by the --  
23 the wells that are identified on Page 1.  
24 A. Okay.

1 Q. Okay. That -- that these leases, of  
2 course, are -- are more than 50 years old. Now, I  
3 have some questions, and maybe as -- as someone  
4 who was over top or over accountants at EQT, maybe  
5 you can answer these for me.  
6 What does net price mean, which is in  
7 the third or fourth box over from the left --  
8 MR. HENDRICKSON: Again, I'm --  
9 Q. -- on that remittance statement?  
10 MR. HENDRICKSON: -- going to -- I'm  
11 sorry. Go ahead and finish. Finish your  
12 question. I apologize.  
13 MR. WINDOM: I'm finished.  
14 MR. HENDRICKSON: I'm going to  
15 object to the question. He stated earlier that he  
16 didn't deal with royalties or royalty statements.  
17 He can look at it. If he can answer it, fine. I  
18 don't think he probably knows.  
19 A. Ask me the question again.  
20 Q. Okay. This remittance statement, when --  
21 when you worked at EQT in accounting --  
22 A. Uh-huh.  
23 Q. -- okay, you were familiar with the way  
24 that these are prepared --

1 A. Yes.  
2 Q. -- is that correct?  
3 A. Yes.  
4 Q. And you're familiar with the data that is  
5 included on this remittance statement, at least in  
6 -- in general form?  
7 A. Yes.  
8 Q. Okay. And you understand the production  
9 date, what that means?  
10 A. Yes.  
11 Q. And what does that mean?  
12 A. That's the month that the gas was  
13 produced from a particular well.  
14 Q. Okay. And production type, what does  
15 that mean?  
16 A. Well, it -- it's gas. That's the --  
17 apparently there's no oil in this well.  
18 Q. Right. And if there was oil, then it  
19 would say oil or --  
20 A. I believe so.  
21 Q. Okay. And then interest type, what does  
22 -- or INT type. What does that mean?  
23 A. Yeah. I think that stands for royalty  
24 interest in this Case.

1 Q. Okay. And then if it was perhaps a  
2 non-participating royalty interest or an override,  
3 it would have a different code, to your knowledge?  
4 A. Yes.  
5 Q. Okay. And then "net price," what does  
6 that mean?  
7 A. Yeah. I believe that's the price that --  
8 that the -- that's calculated based on what the  
9 proceeds that the production Company got related  
10 to this well.  
11 Q. Okay. So that net price would already  
12 have the deductions taken out of it --  
13 MR. HENDRICKSON: Object --  
14 Q. -- correct?  
15 MR. HENDRICKSON: If you know.  
16 A. No.  
17 Q. Okay. That would be -- what does "net  
18 price" mean?  
19 A. Well, I think some of the confusion on  
20 this ends up being that -- that the -- the reason  
21 that deducts show on here, even though we've  
22 discussed the fact that, again, this is all at the  
23 wellhead and there -- there are really no  
24 deductions from the production Company.

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1 The reason you see deducts in -- in  
2 some - and you don't see any on the first page,  
3 but you do see them on the second page - is those  
4 are the -- the deductions for gathering and  
5 compression or for taxes.

6 The net price is -- I believe is the  
7 -- the -- the revenues that are generated off of  
8 that calculation at the -- at the interstate  
9 pipeline connection -- connection.

10 But again, I think for a more precise  
11 answer on that and a much fresher recollection,  
12 Kristy would have been the person to ask that.

13 Q. Okay. So it's your belief, then, that --  
14 that -- for instance, on the first page of that  
15 exhibit, the \$1.31, which is the top well --

16 A. Yes.

17 Q. -- that would be the -- either the spot  
18 market price or the market price or the index  
19 price for the gas that was sold from these wells?

20 A. Yeah. Yes. That's -- I don't think  
21 that's exactly right, because when -- you have to  
22 take that price times the gas that's delivered  
23 into that pipeline.

24 And if they're -- if they're getting

1 say gross price. It says net price. What does  
2 "net" mean?

3 A. Yeah.

4 MR. HENDRICKSON: I'm going to  
5 object to the question. Go ahead and answer.

6 THE DEPONENT: Go ahead.

7 A. As I -- as I said, I think at this point,  
8 I'm a little hazy on this. I think it's a more  
9 appropriate question for Kristy.

10 But basically you're going to take  
11 the production from each well, and you're going to  
12 add all those productions together. And then  
13 you're going to take the proceeds of all the gas  
14 that's delivered to the pipeline, and you're going  
15 to take the spot price of that times what's  
16 sellable at that -- at that pipeline.

17 And then you're going to prorate it  
18 back to each individual well, and just because  
19 they produced a dekatherm at the wellhead, or an  
20 Mcf at the wellhead, doesn't mean that that's  
21 going to make it --

22 If I take all of the wells that are  
23 behind that delivery point to the interstate  
24 pipeline connection, I'm not going to be able to

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1 paid for less than the total volumes, that's not  
2 going to show up as the exact same number.

3 Q. Okay. When you say "if they're getting

4 paid for less than the total volumes" --

5 A. Well, my recollection is -- and again,

6 this would be a better question for Kristy,

7 because I'd have to refresh my recollection

8 exactly how this works.

9 But my vague recollection is that in

10 a case like this - let's say we talked about 100

11 dekatherms being delivered to the pipeline - you

12 can only sell some other number. Let's say 98

13 dekatherms.

14 So if you took the -- the -- to

15 calculate the -- the amount that they're going to

16 get, you're going to take the proceeds at the spot

17 price, and then you're going to push that back to

18 the wellhead volume, which is going to be a

19 different number.

20 Q. Okay. So -- so the \$1.31 price, which is

21 listed here, is the net price?

22 A. Right.

23 Q. Okay. What does "net" mean? Explain to

24 me, because I'm -- I'm concerned -- that doesn't

1 take all those numbers and add them up to the same  
2 number that got delivered into the pipeline, and  
3 then that's available to sell at the pipeline.

4 Q. Because there -- there's a loss factor.

5 A. There's loss, and so that number's being

6 pushed back to their proportion share of the

7 proceeds that were determined at the inter --

8 interstate pipeline connection.

9 So their -- that's a calculation of

10 their portion of that number that was bought by

11 EQT -- or sold by EQT Energy at that spot price.

12 Q. Okay. And does that also count for the

13 volumes, then, if the volume would be decreased,

14 because we got a gross volume and an owner volume?

15 A. Well, the gross volume, I think, is -- is

16 the well's volume, and the owner -- or the royalty

17 volume is their portion of that. So I think if

18 you take the 1,832 and multiply it by .125, you'll

19 get 229, although I can't do that in my head.

20 Q. Right. I understand. Neither can I.

21 So the -- the volumes, though, would

22 be what was shown -- the -- the 229 there on the

23 owner volume, that would be the volume that was

24 sold at the liquid point, or would that be the

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1 volume that was sold at the meter?  
2 A. That's the volume at the wellhead.  
3 Q. That's the volume at the wellhead?  
4 A. Right. That -- that's, again, my  
5 recollection.  
6 Q. Okay. Now then, these are -- are older  
7 wells, the vertical wells, and it was your  
8 testimony earlier, I believe, that the older wells  
9 sort of have --  
10 And a price per Mcf deduction would  
11 be higher, because they're older lines and more  
12 maintenance and so forth; is that right?  
13 A. Right. But I was talking about the --  
14 the numbers that show up on this other remittance  
15 advice.  
16 Q. Okay. But -- but --  
17 A. Because I don't see them on -- on this  
18 first one.  
19 Q. Right. There are -- you would agree that  
20 there are no deductions shown here?  
21 A. Right.  
22 Q. Okay. And they're from the same lease?  
23 The -- the same lease controls all these wells?  
24 A. Okay. I -- I'm -- I don't know.

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1 MR. HENDRICKSON: -- prior to this,  
2 but go ahead.  
3 MR. WINDOM: And my statement to you  
4 was: If he says he doesn't know, then he doesn't  
5 know and --  
6 MR. HENDRICKSON: Okay.  
7 BY MR. WINDOM:  
8 Q. Okay.  
9 A. It -- yeah. I -- I don't know.  
10 Q. Okay. Would you expect all wells on a  
11 lease, if they say that they're market price, to  
12 be treated the same as -- in terms of how the gas  
13 is sold, how the -- it's measured, and then what  
14 the deductions are?  
15 A. Well, absent some other agreement, I -- I  
16 would normally expect that. Again, this was -- a  
17 question like this would have been more  
18 appropriate to Kristy. She might be able to give  
19 some insight into why that would happen.  
20 Somebody in land admin is -- is going  
21 to be the person that determines which wells get  
22 deductions and which don't, which owners get  
23 deductions and which don't. I'm assuming there's  
24 some kind of reason for that --

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1 Q. Okay.  
2 A. I don't know anything about this specific  
3 lease --  
4 Q. Okay.  
5 A. -- why one would have deductions and one  
6 doesn't.  
7 Q. Does that seem odd?  
8 A. It's -- I --  
9 MR. HENDRICKSON: I'm going to  
10 object to that. I mean, he -- again, we told you  
11 before you took his deposition he -- he hasn't  
12 done any work to prep for this.  
13 MR. WINDOM: That's fine.  
14 MR. HENDRICKSON: We offer --  
15 MR. WINDOM: If he doesn't know, he  
16 can say he doesn't know.  
17 MR. HENDRICKSON: Well, let me  
18 finish my objection.  
19 We offered to let him prep and look  
20 at the information before you took his deposition.  
21 I don't think it's fair to come in here and ask  
22 him a bunch of questions about stuff that he  
23 obviously hasn't looked at or reviewed --  
24 MR. WINDOM: And --

1 Q. Okay.  
2 A. -- some agreement here somewhere for  
3 that.  
4 Q. So in -- in the first page of Exhibit 6  
5 here, if for the last 50 years there were no  
6 deductions taken from the oil and gas royalties  
7 and then all of a sudden there were, you would  
8 expect some writing from the oil and gas owner?  
9 Or would you expect some sort of an  
10 agreement from the oil and gas owner to be in  
11 place to allow for that?  
12 A. Well, somebody made a change or felt that  
13 there was something different going on there, but  
14 somebody needs to look at this file, whether that  
15 be somebody in -- excuse me, in Kristy's group,  
16 which is gas revenue, or over in land admin.  
17 I'm assuming there's -- if this were  
18 researched, somebody would have an explanation for  
19 that.  
20 Q. Okay. And you say someone needs to look  
21 at this file. Should there be a separate file for  
22 that particular either owner or lease in -- in  
23 your experience working at EQT?  
24 A. There's information -- any document

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1 that's generated from -- for any lease or any well  
2 is going to show up in a -- in a file somewhere.  
3 Q. Okay. Electronic file or paper file?  
4 A. Well, all files are electronic now,  
5 although some of them are back -- still backed up  
6 by paper.

7 Q. But you would expect there to be a file  
8 for this -- these wells or these owners?

9 A. I would expect that somebody would have  
10 an explanation for that.

11 Q. Do you know the -- the software system  
12 which contains the files to which you reference?

13 A. DocuSphere.

14 Q. DocuSphere?

15 A. DocuSphere or Enertia. Enertia's the  
16 system that revenue accounting is generated  
17 through, and DocuSphere is a repository for all  
18 the paper documents.

19 Q. Okay. Does that include emails and  
20 things like that as well?

21 A. Yes.

22 Q. Would they be in DocuSphere?

23 A. Yes. They should be.

24 Q. Do you know what the -- the retention

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1 I think they get some guidance from the -- the  
2 legal group as to what is appropriate and makes --  
3 Q. How often -- okay, I'm sorry. I didn't  
4 mean to interrupt.

5 A. Well, go ahead.

6 Q. How often do they review these files?

7 A. Well, I think that the files -- the  
8 leases are reviewed as they're entered. Some of  
9 these files -- and -- and as you pointed out, EQT  
10 is not the -- isn't a named party on any of these  
11 leases.

12 Some of these leases go back a way  
13 and were -- I'm going to guess all these leases  
14 came to EQT through the acquisition of Eastern  
15 States Oil and Gas Company, and EQT would have  
16 followed the process that was in place when --  
17 when they were acquired, absent some reason to  
18 review them.

19 And -- and some are reviewed at  
20 random periodically. Others are reviewed because  
21 a landowner will call in and ask for it. Others  
22 are reviewed on a random basis.

23 I don't know that there's any -- to  
24 my knowledge, there's no prescribed period that a

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1 policy is for EQT with regards to Corporate  
2 emails?

3 A. I don't.

4 Q. Do you know if they're saved somewhere on  
5 -- on a server or if they are somehow preserved?

6 A. I believe they are. I -- I don't really  
7 know. Again, I -- I left in 2010, so what they've  
8 done since then -- some of it I've reviewed for  
9 different things that I've done for them, and  
10 other things I have not.

11 Q. Can we agree that it is improper for an  
12 oil and gas company as a lessee to pay the oil and  
13 gas owner as a lessor a royalty that is less than  
14 the lease specifies?

15 MR. HENDRICKSON: Object to the  
16 question. Go ahead and answer if you can.

17 A. Yeah, I -- I wouldn't say the -- the way  
18 you use the word "improper." The Company tries to  
19 follow the language of leases to the best of its  
20 ability.

21 Q. When you say they try to follow the --  
22 the language of the leases, is there somebody that  
23 interprets these leases?

24 A. Somebody looks at them in land admin, and

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1 release be reviewed or every document be reviewed  
2 on a periodic basis. There are a lot of leases.  
3 Q. I'm sure, and they're getting more and  
4 more everyday, right?

5 A. Well, in particular, again, if you look  
6 at a lease -- and I don't know this lease from  
7 Adam, but this -- this lease is, what, 60, 70  
8 years old?

9 Typically in a circumstance like  
10 this, it gets passed onto the next generation, and  
11 two or three owners own that 1/8th and then two or  
12 three owners own that 1/8th. And so these files  
13 get pretty -- can -- can get pretty voluminous as  
14 to who the owners are and the ownership percentage  
15 is smaller and smaller.

16 So it's -- it can be difficult.

17 Q. In this Case, I think if you look at the  
18 -- the royalty statement, my clients actually own  
19 the entire 1/8th, though.

20 A. Yeah, it -- it looks like it.

21 Q. Okay. So the -- the gas that is sold is  
22 sold based on the thermal content; is that right?

23 A. Yes.

24 Q. And -- and I know that you don't have any

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1 working knowledge as to what the thermal content  
2 is on -- on these particular wells.

3 But my question is: When you look at  
4 the -- the price, which is on Exhibit 6, and it  
5 shows \$1.31, \$1.32, \$1.33, that would be a -- a  
6 price which is based upon what?

7 Is it based on the thermal content,  
8 or is it based on volume?

9 A. Well, the original calculation's going to  
10 be based on the thermal content, because it's --  
11 that's how EQT Energy pays it. I can't recall  
12 whether this number is actually a volumetric  
13 number or a dekatherm number. I -- I just don't  
14 remember off the top of my head.

15 But basically, either way, it's --  
16 it's corrected for that.

17 Q. Okay. And it would be the same with Page  
18 2 where the prices are a straight \$1.34 down the  
19 page?

20 A. I believe so.

21 Q. Okay. And those -- those prices are two  
22 or three pennies apart from the price that was  
23 paid for the wells on the first page of that  
24 exhibit?

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1 A. Yes.

2 Q. Okay. And if these are horizontal wells  
3 on Page 2, which they show as H1, H2 through H6,  
4 we would believe that and the volumes to be  
5 horizontal wells, correct?

6 A. Okay.

7 Q. The -- the horizontal wells would not be  
8 sold through the same pipeline or through the same  
9 meters as the vertical wells; is that correct?

10 A. Right. Typically the Marcellus gas is --  
11 goes into a separate high pressure pipeline and  
12 may actually be a different liquid trading point.

13 Q. And the price that is paid on -- on Page  
14 2 has deductions -- owner deductions which are set  
15 forth -- the -- the total, I believe, on -- on  
16 that check, the owner deducts are \$4,847.27; does  
17 that sound right?

18 A. Yes.

19 Q. Okay. But there were no deductions for  
20 that same time period at all on -- on Page 1?

21 A. Yeah. And again, the -- the fact that  
22 it's a Marcellus well versus a horizontal, I'm  
23 just not familiar enough with the -- with what  
24 kind of agreements may be in place for that.

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1 Q. Let me ask you this: In your experience,  
2 there's a lot of money in these -- these Marcellus  
3 wells?

4 A. Yes, there is.

5 Q. And when there's a lot of money versus  
6 when there's just a little bit of money on the  
7 ones on the front, I mean, relatively speaking, it  
8 is easier to recoup expenses from a royalty owner  
9 who's getting a large check?

10 MR. HENDRICKSON: I'll object to the  
11 question.

12 Q. You would agree?

13 A. I don't even -- and I don't quite  
14 understand what you're saying --

15 Q. Well --

16 A. -- there.

17 Q. -- if -- if an oil and gas owner is  
18 getting a small check and gets a portion of it  
19 taken out for expenses, they can sometimes raise  
20 Cain.

21 But when you're getting a \$9,000  
22 check and they take a little bit out, it's a  
23 little bit easier maybe for the oil and gas owner  
24 to swallow?

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1 MR. HENDRICKSON: Object to the  
2 question. You can answer if you can.

3 A. My experience in the time that I worked  
4 at EQT is that we didn't make a determination  
5 based on whether the -- the person would object or  
6 not. We would -- it was the Company's policy to  
7 follow what the lease language said.

8 Q. And that -- and that's the Company -- as  
9 you know, that would be the Company policy when  
10 you left in 2010?

11 A. Right.

12 Q. Okay. Do you know if that's still the  
13 Company policy today?

14 A. I suspect that it is.

15 Q. And it's important to follow what the  
16 lease says? I mean, right? It's a legal --  
17 legally binding contract, correct?

18 A. Somebody's made a determination. I -- I  
19 can't say -- I'm not sure what you're asking me.  
20 The -- the Company --

21 Q. It -- let me put it this way: It's  
22 important to follow the terms of a legally binding  
23 contract. You would agree with that?

24 A. I would agree that the Company will

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1 follow what it believes is the appropriate law in  
2 the matter.

3 Q. I'm sorry?

4 A. I said the Company would follow whatever  
5 the -- the appropriate legal position is on that.

6 Q. And who determines what the appropriate  
7 legal position is on that?

8 A. Well, I think the law department would --  
9 would provide that.

10 Q. And that's the law department at EQT?

11 A. Yes. I -- I don't know what else you're  
12 asking me. That's --

13 Q. What I'm asking you is: For 50 years no  
14 deductions have ever been taken out of oil and gas  
15 royalties on Mr. -- Mr. Richards' lease.

16 A. I --

17 MR. HENDRICKSON: I object. We've  
18 gone over this time and time again. I mean, if  
19 you've got other questions, why don't -- can you  
20 get to them, please?

21 A. I don't know.

22 Q. Okay.

23 A. I don't know. I don't know anything  
24 about this specific lease. You're just trying to

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1 Q. So if a lease said to take it, it's okay  
2 to take it? If it doesn't take it, then it  
3 depends on what the legal department says?

4 A. Right. The law for that state is.

5 Q. Did you all keep copies of the NAESB, or  
6 N-A-E-S-B, base contracts at EQT?

7 A. I'm -- I'm going to guess we did. I -- I  
8 don't have them.

9 Q. Okay.

10 A. I didn't have them.

11 Q. I'd asked for the contracts that -- that  
12 governed the sale of the oil and gas in this Case  
13 or the -- I'm sorry, the gas in this Case. What  
14 was provided to me were the -- the two contracts,  
15 Documents 4 and 5 that -- that you have in front  
16 of you, and I was never provided the -- the NAESB  
17 base contract.

18 Would you expect EQT to have copies  
19 of those in files somewhere?

20 A. Well, I -- I'm going to guess somebody in  
21 EQT Energy had those. These are contracts that  
22 not only EQT Energy and EQT Production entered  
23 into, but EQT entered into with other parties.

24 So I'm -- I -- I'm going to guess

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1 make me speculate.

2 Q. I don't want you to speculate.

3 How does EQT -- when you worked for  
4 EQT, how do they determine whether or not it was  
5 proper to take severance taxes out of royalty  
6 payments?

7 A. Again, there would have been -- that  
8 would be determined by somebody in the land admin  
9 based on guidance from the legal department. I --  
10 I think different states are different in what's  
11 appropriate.

12 And of course, the -- the language of  
13 a specific lease would -- would be determinate  
14 also.

15 Q. And if the lease were silent as to  
16 severance taxes, what was in -- in 2009 when you  
17 left EQT, what was the position with regards to  
18 whether or not it was proper to take those?

19 A. I don't recall offhand, and I think it  
20 would be different in each state and there would  
21 be guidelines that the land admin folks would have  
22 based -- for that.

23 And -- and I just don't remember  
24 offhand what they were.

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1 that, at least at one point, they had the standard  
2 contract that supports this or somebody understood  
3 what the -- any supporting information was.

4 Q. Well, you were -- you signed Exhibit 5,  
5 correct?

6 A. I did.

7 Q. And that references the NAESB base  
8 contract?

9 A. Yeah. I think this actually is a form  
10 that is -- I think this is -- I think if you look  
11 at this, this page is NAESB Standard 6.3.1.

12 Q. Okay. And --

13 A. Now, I'm sure these folks have some  
14 additional information and literature that  
15 supports that, and I would -- North American  
16 Energy Standards Board, Inc. --

17 Q. Okay. Well, look at --

18 A. -- is --

19 Q. -- look at Page 3.

20 A. The numbered Page 3 --

21 Q. Yeah. Yeah.

22 A. -- which is --

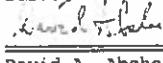
23 Q. I'm sorry.

24 A. -- Page --

1 Q. ESP3.  
2 A. Okay.  
3 Q. Or EPC3. When you look at the Paragraph  
4 No. 1, it says: In Section 2.17 insert "under  
5 Section 11.3." Can you show me where, Section  
6 2.17, "under Section 11.3," that would be inserted  
7 in -- in this document?  
8 A. No. Not on the pages that I have here.  
9 Q. Okay. Well, these were the only pages  
10 that were provided to me, so there's obviously  
11 something else out there, correct?  
12 A. Right.  
13 Q. Okay. And it's the same with Paragraph  
14 No. 2 that says in Section 10.3. There -- there  
15 is no Section 10.3 in that document?  
16 A. Right.  
17 Q. And --  
18 A. Well, Section 10.3 -- there's a 10.3.1  
19 and a 10.3.2 here, but I -- I take your point.  
20 Q. Do you remember actually signing off on  
21 the base contract itself, a separate document?  
22 A. No.  
23 Q. Okay. But you wouldn't have signed this  
24 document inserting paragraphs into another

1 Company"?  
2 A. Yes.  
3 Q. Okay. Fair enough.  
4 MR. WINDOM: I've got no further  
5 questions.  
6 MR. HENDRICKSON: We want it again.  
7 We'll read.  
8 THE VIDEOGRAPHER: The time is 4:12.  
9 We're now going off the record. This concludes  
10 the deposition.  
11 (Having indicated he would like to  
12 read his deposition before filing, further this  
13 deponent saith not.)  
14 ---oo---  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24

1 document without at least reviewing that other  
2 document, I'm presuming, right?  
3 A. I might have, yes. And the reason I say  
4 that is because if you look at this other  
5 document, you'll see there's an attorney's  
6 signature on the --  
7 Q. And you're on Exhibit 6?  
8 A. Exhibit 4.  
9 Q. I'm sorry, Exhibit 4?  
10 A. Right. So basically I've already told  
11 you I would not have been the person that -- that  
12 negotiated this contract.  
13 I -- I would have been an officer  
14 duly authorized to bind the Company for that, and  
15 I would not have -- I would not have studied the  
16 details in this standard contract.  
17 Q. So -- so you're -- you're the officer  
18 binding a Company, and you're not going to read?  
19 You're -- you're just going to let somebody stick  
20 it under your nose --  
21 A. I just --  
22 Q. -- and say, "Here" --  
23 A. -- told you that.  
24 Q. -- "Here, sign this and bind the

1 STATE OF WEST VIRGINIA,  
2 COUNTY OF RITCHIE, to wit;  
3  
4 I, David A. Absher, a Notary Public  
within and for the County and State aforesaid,  
5 duly commissioned and qualified, do hereby certify  
that the foregoing deposition of JOHN BERGONZI was  
6 duly taken by me and before me at the time and  
place and for the purpose specified in the caption  
7 hereof, the said witness having been by me first  
duly sworn.  
8  
I do further certify that the said  
9 deposition was correctly taken by me in shorthand  
notes, and that the same were accurately written  
10 out in full and reduced to typewriting and that  
the witness did request to read his transcript.  
11  
I further certify that I am neither  
12 attorney or counsel for, nor related to or  
employed by, any of the parties to the action in  
13 which this deposition is taken, and further that I  
14 am not a relative or employee of any attorney or  
counsel employed by the parties or financially  
interested in the action and that the attached  
15 transcript meets the requirements set forth within  
16 article twenty-seven, chapter forty-seven of the  
West Virginia Code.  
17 My commission expires April 9, 2024.  
Given under my hand this 30th day of November,  
18 2017.  
19   
20 David A. Absher  
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22  
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